



## Astoria's Investment Committee Quarterly Review

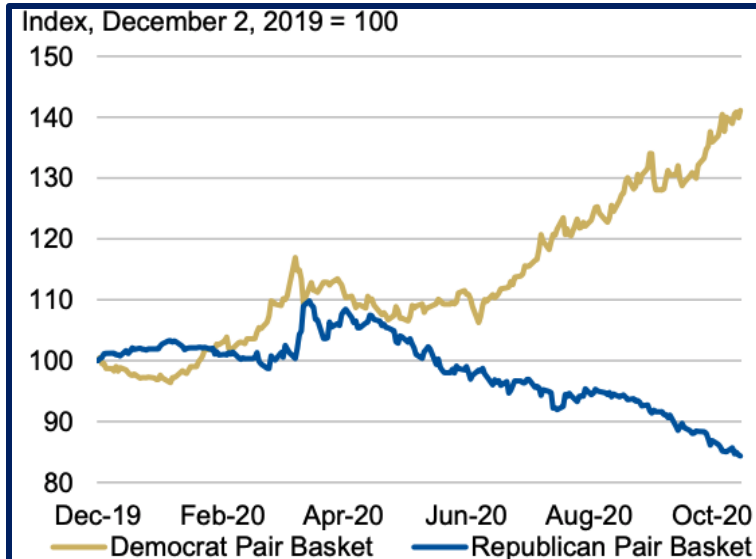
The Economic and Earnings Cycles are More Important than  
the Presidential Cycle.

# Election Commentary



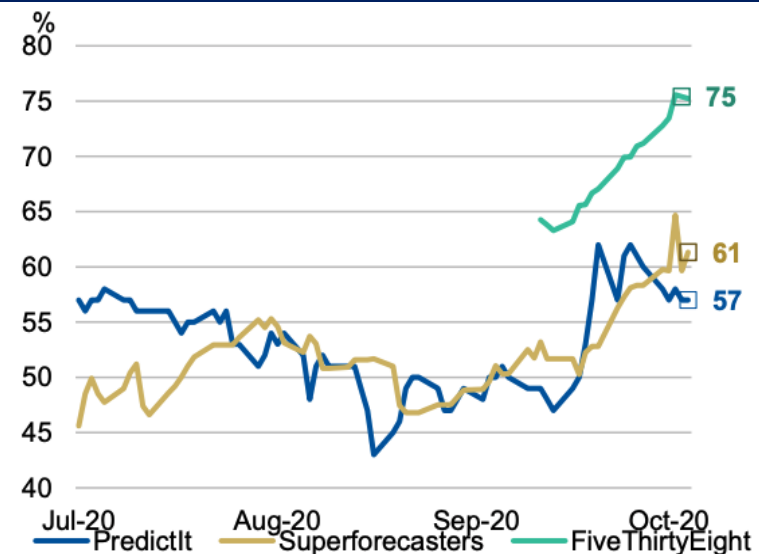
The stock market is currently pricing in a Democratic President. If Biden wins, will investors take profits before year-end out of fear of higher capital gains taxes in 2021?

### Performance of the Democratic Pair Basket of Stocks vs. Republican Pair Basket of Stocks



Source: Morgan Stanley Research; Note: The Democratic Pair Basket (MSXXDEM) represents an equal notional pair trade of going long the Democratic Policy Outperformers (MSXXDEML) and short the Democratic Policy Underperformers (MSXXDEMS). The Republican Pair Basket (MSXXREP) represents an equal notional pair trade of going long the Republican Policy Outperformers (MSXXREPL) and short the Republican Policy Underperformers (MSXXREPS).

### Unconditional vs. Joint Probabilities of a Blue Sweep: Market Prices vs. Superforecasters vs. FiveThirtyEight\*



Source: Morgan Stanley Research, Goodjudgment.com, Bloomberg, PredictIt.org, FiveThirtyEight; \*The probabilities from FiveThirtyEight are joint probabilities, whereas probabilities from the Superforecasters are unconditional probabilities.

Below are Morgan Stanley's estimates for what happens to various asset classes, post election.

Asset Class: Straightaways & Detours by Scenario (President/Senate/House)

| Asset Class    | Blue Sweep (DDD) |        | Blue Tide (DRD) |        | Thin Red Line (RRD) |        | Red Redux (RRR) |        |
|----------------|------------------|--------|-----------------|--------|---------------------|--------|-----------------|--------|
|                | Straightaway     | Detour | Straightaway    | Detour | Straightaway        | Detour | Straightaway    | Detour |
| S&P 500        |                  | ↘ ↗    |                 | ↗ ↘    |                     | ↗ ↘    | ↗               |        |
| MSCI EM        | ↗                |        | ↘               |        |                     | —      |                 | —      |
| TOPIX          | ↗                |        | ↘               |        |                     | —      |                 | —      |
| MSCI Europe    | ↗                |        |                 | ↘ ↗    | ↗                   |        | ↗               |        |
| MSCI Russia    |                  | ↘ ↗    |                 | ↘ ↗    | ↗                   |        | ↗               |        |
| UST 10yr Yield | ↗                |        |                 | ↘      | ↗                   |        | ↗               |        |
| UST 30yr Yield | ↗                |        |                 | ↘      | ↗                   |        | ↗               |        |
| 10yr B/E       | ↗                |        |                 | ↘      | ↗                   |        | ↗               |        |
| EM Sov Credit  | ↗                |        |                 | ↘ ↗    |                     | ↘ ↗    |                 | ↘ ↗    |
| CDX HY         | ↗                |        |                 | ↘ ↗    |                     | ↘ ↗    | ↗               |        |
| CDX IG         | ↗                |        |                 | ↘ ↗    |                     | ↘ ↗    | ↗               |        |
| Agency MBS OAS | ↗                |        | —               |        | —                   |        | ↗               |        |
| WTI            | ↘                |        |                 |        |                     |        |                 | ↗      |

Source: Morgan Stanley Research. See US Public Policy: US Election: Road Rules for Investors (9 Oct 2020) for more detail.

# Morgan Stanley's Executive, Legislative, and Net Fiscal Impact Policy Outcomes (see footnotes for RRD, DRD, DDD, and RRR)

## Policy Outcomes Under the Four Election Scenarios (President/Senate/House)

|                   | Policy                                                                                          | Divided Government  |                 | Unified Government |                 |
|-------------------|-------------------------------------------------------------------------------------------------|---------------------|-----------------|--------------------|-----------------|
|                   |                                                                                                 | Thin Red Line (RRD) | Blue Tide (DRD) | Blue Wave (DDD)    | Red Redux (RRR) |
| Executive         | Jobs-Related Immigration Restriction                                                            | P                   |                 |                    | P               |
|                   | Disengagement from Multilateral Agreements & Institutions                                       | P                   |                 |                    | P               |
|                   | Re-engagement with Multilateral Agreements & Institutions                                       |                     | P               | P                  |                 |
| Legislative       | Tax 2.0: Extending Individual Tax Cuts, Deduct Start-Up Costs, Repeal R&D Tax Cliff             |                     |                 |                    | P               |
|                   | SALT Cap Repeal                                                                                 |                     |                 | P                  |                 |
|                   | Energy or Oil Sector Aid: Section 232 Tariffs, Direct Aid Payments, or IEEPA                    |                     |                 |                    | P               |
|                   | Bipartisan Prescription Drug Pricing Bill                                                       | P                   | P               |                    |                 |
|                   | Healthcare Reform Short of Medicare for All                                                     |                     |                 | P                  |                 |
|                   | Raise Minimum Wage                                                                              |                     |                 | P                  |                 |
|                   | Regulatory Push for Tech Regulation; Net Neutrality; Environmental Issues; Financial Regulation |                     | P               | P                  |                 |
|                   | Immigration Reform                                                                              |                     |                 | P                  |                 |
|                   | Infrastructure Project                                                                          |                     |                 | P                  | P               |
| Net Fiscal Impact | Proactive Fiscal Expansion                                                                      |                     |                 | P                  | P               |
|                   | Reactive Fiscal Expansion                                                                       | P                   |                 |                    |                 |

Source: Morgan Stanley Research. See 2020 US Election: A Revised Guide to Economic Policy Paths & Market Impacts (8 Jun 2020) for more detail. RRD = Republican President, Republican Senate, and Democratic House. DRD = Democratic President, Republican Senate, Democratic House. DDD = Democratic President, Democratic Senate, Democratic House. RRR = Republican President, Republican Senate, Republican House.

# Morgan Stanley's fiscal impact by Election Scenario (see footnotes for DDD, DRD, RRD, and RRR).

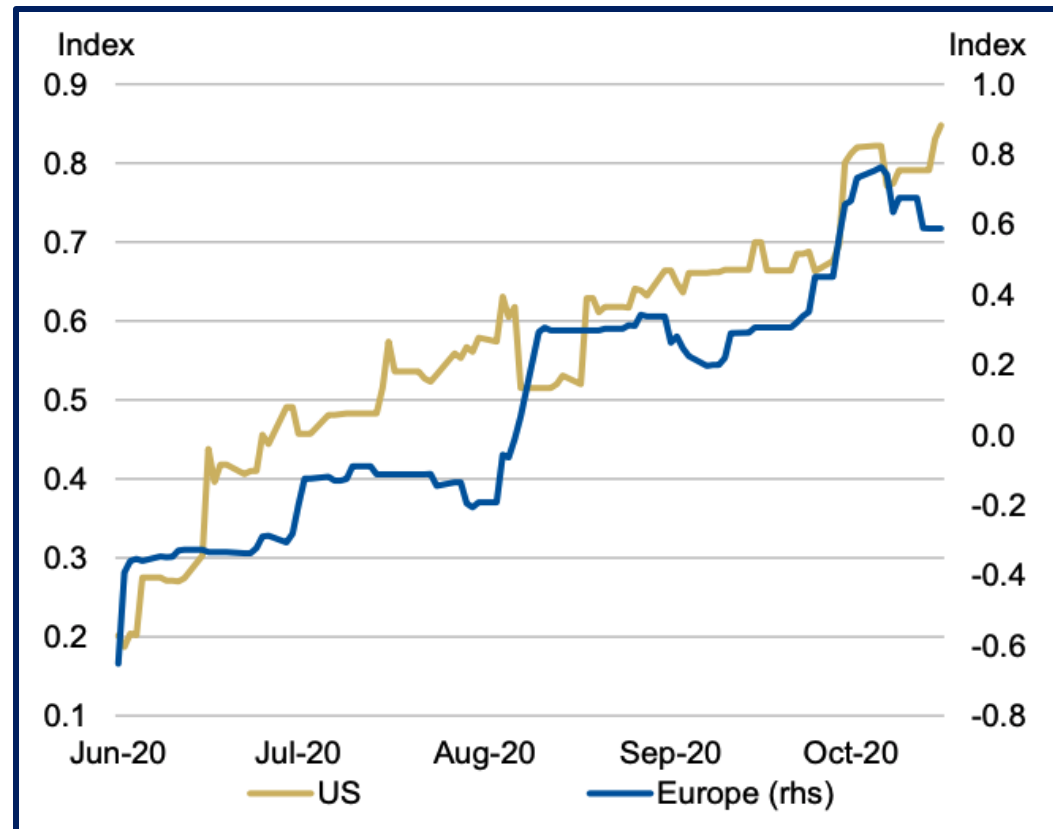
## Fiscal Impact by Scenario (President/Senate/House)

| Scenario                   | Market Perception                                                                                                                                  | Plausible Policy Path                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Blue Sweep (DDD)</b>    | Risk that growth is curbed by rising corporate and personal tax rates; Risk of selling into YE due to concerns re: increase in capital gains rates | <b>Fiscal Expansion:</b> <ul style="list-style-type: none"> <li>-Most potential for transformative legislative change</li> <li>- \$1-2T net deficit expansion drive by healthcare and/or infrastructure</li> <li>- Policies will skew moderate to pass a D senate, limiting tax increases</li> <li>- Voter indifference toward deficits is backed by our AlphaWise poll, and supports the notion that Democrats may not be incentivized to fully pay for their plans</li> </ul>                           |
| <b>Blue Tide (DRD)</b>     | Gridlock                                                                                                                                           | <b>Gridlock only broken upon weaker markets or economy:</b> <ul style="list-style-type: none"> <li>- Unlikely to deliver meaningful legislative change</li> <li>- Do not expect further fiscal stimulus unless prodded by a substantial downturn in economic activity</li> <li>- Deficit-wary Senate Republicans could have less incentives to support stimulus with Democrats in the White House</li> </ul>                                                                                              |
| <b>Thin Red Line (RRD)</b> | Gridlock                                                                                                                                           | <b>Gridlock, but low threshold for reactive fiscal stimulus:</b> <ul style="list-style-type: none"> <li>- Expect reactive fiscal stimulus if economy requires further aid</li> <li>- Republicans, as party in power, will have a political incentive to deliver aid</li> <li>- It is core to Democrats' policy brand to deliver government assistance in times of need</li> <li>- Outside of reactive fiscal stimulus, do not see scope for significant policy and consequential fiscal impact</li> </ul> |
| <b>Red Redux (RRR)</b>     | Tax-driven stimulus                                                                                                                                | <b>Tax-driven stimulus:</b> <ul style="list-style-type: none"> <li>- Expect early extension of 2017 TCJA, unmet by sufficient spending cuts</li> <li>- Extending four key corporate provisions will cost \$800bn over 10-year budget window</li> </ul>                                                                                                                                                                                                                                                    |

Source: Morgan Stanley Research. Note: Morgan Stanley's AlphaWise provides proprietary evidence-based investment research. See US Public Policy: US Election: Road Rules for Investors (9 Oct 2020) for more detail. DDD = Democratic President, Democratic Senate, Democratic House. DRD: Democratic President, Republican Senate, Democratic House. RRD = Republican President, Republican Senate, and Democratic House. RRR = Republican President, Republican Senate, Republican House.

Astoria believes that despite the election noise that comes in the following weeks, stocks can do well. Why? Macro-economic data and earnings are improving.

### Bloomberg US and Europe Economic Surprise Indices



Source: Bloomberg, Morgan Stanley Research

# Reviewing APA's Portfolio Tilts





# Astoria's Dynamic Portfolio Construction process is centered around 3 Cohorts

**I. Macro-Economic Policy**  
LEI, Conference Board, etc.

**II. Valuations + Earnings**  
Equity Risk Premiums, Case Shiller, etc.

**III. Academic**  
Factors tested as persistent, pervasive, robust, having empirical evidence, etc.

- **All 3** signals need to work for Astoria to rotate our dynamic portfolios.
- In 2017, Astoria was early to include **high Quality** stocks, notice the slowing business cycle, and understand empirical evidence indicating the resilience of high Quality stocks during the later stage of economic cycle.
- Astoria focuses on strategic long-term investments. We typically experience 30% turnover per year assuming normal market conditions.
- Astoria believes that **tilting** our portfolios towards factors paired with the inclusion of **alternatives** can help deliver attractive risk-adjusted returns compared to the benchmark over time.

Source: Astoria Portfolio Advisors.

# Astoria's Dynamic Portfolio Construction process is centered around 3 Cohorts (Continued)

**I. Macro-Economic Policy**  
LEI, Conference Board, etc.

**II. Valuations + Earnings**  
Equity Risk Premiums, Case Shiller, etc.

**III. Academic**  
Factors tested as persistent, pervasive, robust, having empirical evidence, etc.

- Using these cohorts, most of Astoria's dynamic ETF managed portfolios have **outperformed their benchmarks for 3 years straight**. Refer to our appendix for the historical performance of Astoria's dynamic ETF portfolios. Past performance is not indicative of future results.
- Other examples of outperformance using these cohorts:
  - Astoria was early to be **OW China** in its portfolios.
  - Astoria **avoided illiquid** fixed income / high yield credit during the Spring 2020 COVID period in the market.
  - Astoria has been **long gold** for 3 years.
  - Astoria began allocating to **Small/Mid-cap** stocks and cyclicals in early Q2.

Source: Astoria Portfolio Advisors.

# Astoria's (APA) Current Model Holdings

| ETF Ticker | Model              |                |                           |                         |                      |                             |
|------------|--------------------|----------------|---------------------------|-------------------------|----------------------|-----------------------------|
|            | Dynamic Aggressive | Dynamic Growth | Multi-Asset Risk Strategy | Dynamic Growth & Income | Dynamic Conservative | Risk Managed Dynamic Income |
| DGRW       | 17.00%             | 15%            | 15%                       | 12%                     | 7.5%                 | 8.0%                        |
| GDX        | 2.50%              | 3%             | 3%                        | 3%                      | 2.5%                 | 1.0%                        |
| USMF       | 10.00%             | 8%             | —                         | 7%                      | 4.0%                 | —                           |
| MNA        | 1.00%              | 1%             | 3%                        | 1%                      | 1.0%                 | —                           |
| BTAL       | 5.50%              | 6%             | 8%                        | 6%                      | 5.5%                 | 2.0%                        |
| EES        | 3.00%              | 3%             | 3%                        | 2%                      | —                    | —                           |
| MCHI       | 3.50%              | 3%             | 4%                        | 3%                      | —                    | —                           |
| IHDG       | 19.00%             | 17%            | 12%                       | 14%                     | 9.0%                 | 4.5%                        |
| VMBS       | —                  | 2%             | 3%                        | 3%                      | 5.0%                 | 7.5%                        |
| GLDM       | 6.00%              | 6%             | 8%                        | 6%                      | 6.0%                 | 2.0%                        |
| DGRE       | 9.50%              | 8%             | 8%                        | 7%                      | 6.0%                 | 3.0%                        |
| SPAB       | 4.00%              | 9%             | 13%                       | 15%                     | 25.0%                | 39.0%                       |
| USMV       | 6.00%              | 6%             | 4%                        | 5%                      | 3.0%                 | —                           |
| QLTA       | 2.00%              | 4%             | 4%                        | 5%                      | 8.0%                 | 11.5%                       |
| LQD        | 2.00%              | 4%             | 4%                        | 5%                      | 8.0%                 | 11.5%                       |
| VTIP       | 1.50%              | 2%             | 3%                        | 3%                      | 5.0%                 | 7.5%                        |
| VOT        | 4.00%              | 4%             | 3%                        | 3%                      | 3.0%                 | 1.5%                        |
| VUG        | —                  | —              | 3%                        | —                       | —                    | —                           |
| PFF        | 3.50%              | 3%             | 3%                        | 3%                      | 1.5%                 | 1.0%                        |
| Total      | 100%               | 100%           | 100%                      | 100%                    | 100%                 | 100%                        |

Source: Astoria Portfolio Advisors. ETF holdings and weights as of September 30, 2020.

Per Vanguard's tool, the models are UW North America (150-350bps), OW Greater Asia (100-500bps), and OW Asia EM (250-800bps).

### Portfolio Construction Tilts: Equity Region, Country, and Factor Exposure

| Model                             | Country/Region Tilts (bps) |        |              |         | US Factor Exposure (bps) |        |
|-----------------------------------|----------------------------|--------|--------------|---------|--------------------------|--------|
|                                   | North America              | Europe | Greater Asia | Asia EM | Value                    | Growth |
| Dynamic Aggressive Model          | -299                       | 1      | 271          | 505     | -226                     | -1063  |
| Dynamic Growth Model              | -302                       | 37     | 342          | 469     | -183                     | -929   |
| Multi-Asset Risk Strategy         | -347                       | -208   | 515          | 809     | -115                     | -678   |
| Dynamic Growth & Income Model     | -259                       | -7     | 240          | 475     | -180                     | -802   |
| Dynamic Conservative Model        | -233                       | 27     | 144          | 271     | -153                     | -515   |
| Risk Managed Dynamic Income Model | -177                       | -22    | 137          | 275     | 46                       | -226   |

Source: Vanguard, Astoria Portfolio Advisors. Data as of September 30, 2020.

Per Vanguard's tool, the models have a strategic OW to Corporate (2000-3250bps) and Securitized Credit (750-1050bps) which comes mostly at the expense of the UW to Government (2750-3200bps). The models are UW duration (by approximately 3 years) relative to our benchmark.

### Portfolio Construction Tilts: Fixed Income Sectors

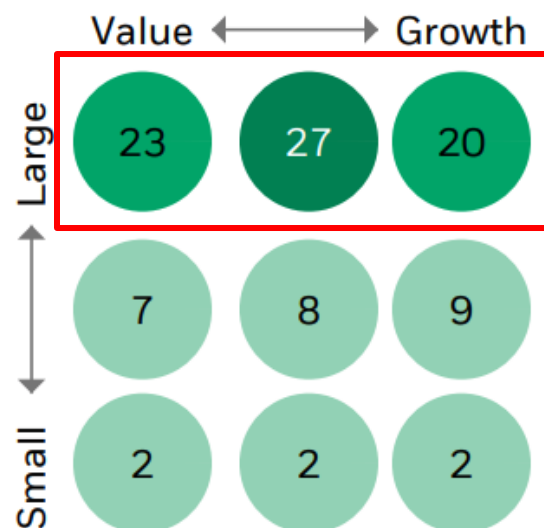
| Model                             | Fixed Income Tilts (bps) |           |           |             |          |
|-----------------------------------|--------------------------|-----------|-----------|-------------|----------|
|                                   | Government               | Municipal | Corporate | Securitized | Duration |
| Dynamic Aggressive Model          | -2764                    | -9        | 3268      | -133        | -3.1     |
| Dynamic Growth Model              | -3212                    | -8        | 2732      | 752         | -3.18    |
| Multi-Asset Risk Strategy         | -2822                    | -5        | 2012      | 1039        | -3.16    |
| Dynamic Growth & Income Model     | -2976                    | -5        | 2314      | 912         | -3.07    |
| Dynamic Conservative Model        | -3034                    | -5        | 2423      | 869         | -3.07    |
| Risk Managed Dynamic Income Model | -2974                    | -4        | 2316      | 910         | -3.05    |

Source: Vanguard, Astoria Portfolio Advisors. Data as of September 30, 2020. All data shown is expressed in basis points (bps) aside from Duration.

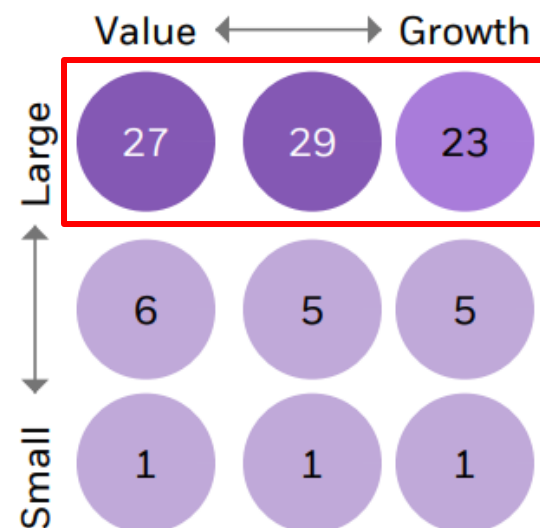
Per BlackRock's tool, APA's Growth & Income Model is strategically in-line with the benchmark and has slight factor tilts.

### Equity Style

APA Growth & Income September 2020



APA Growth & Income Benchmark



Source: BlackRock. Data as of August 31, 2020.

# According to BlackRock's tool, APA's Core Risk Based ETF Portfolios are OW Size, OW Quality, and UW Value.

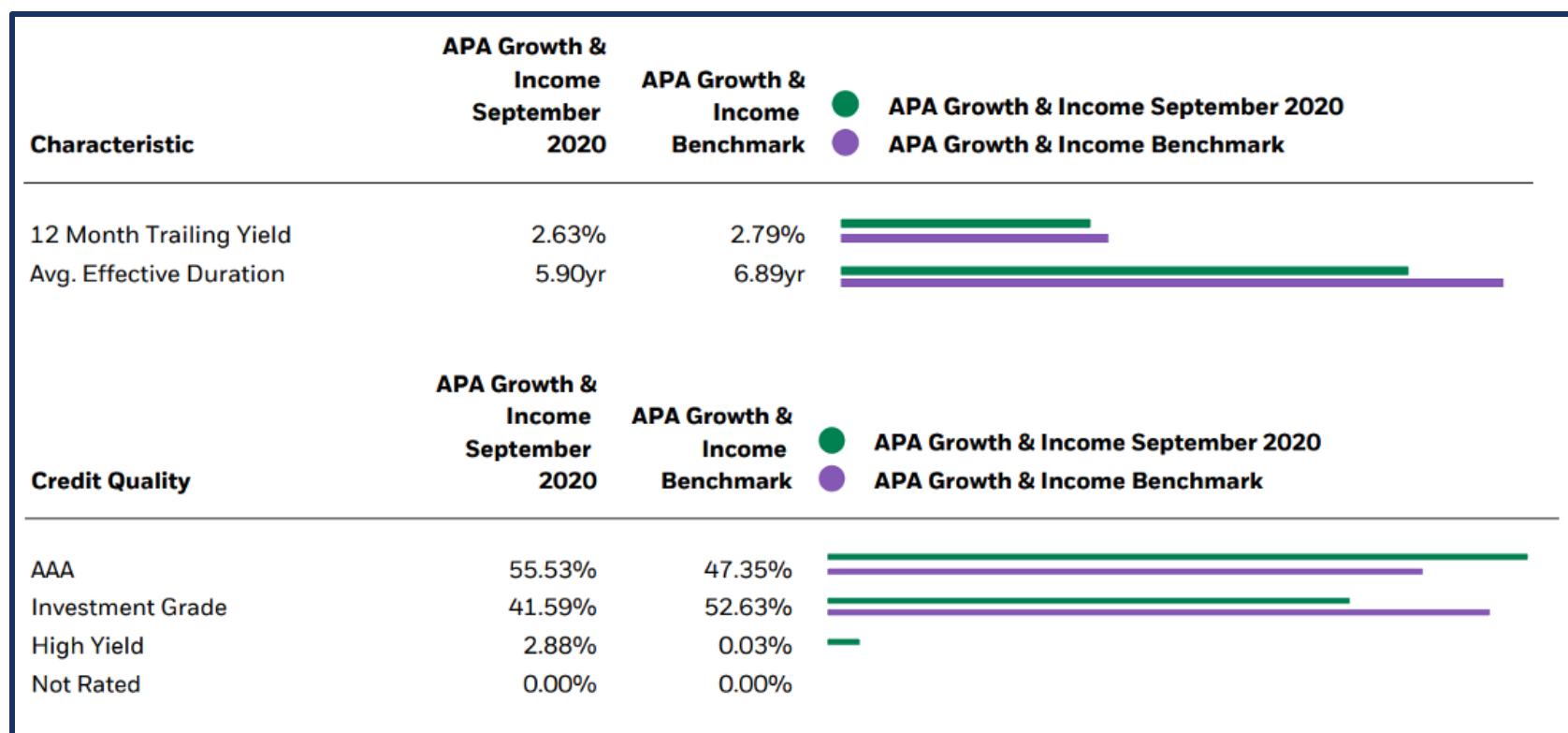
## Equity Factors



Source: BlackRock. Data as of August 31, 2020.

APA's Growth & Income Model is OW AAA credits as they typically provide negative correlation towards stocks. This is contrary to most model portfolios which go down the credit curve to gain yield.

## Fixed Income Characteristics and Credit Quality

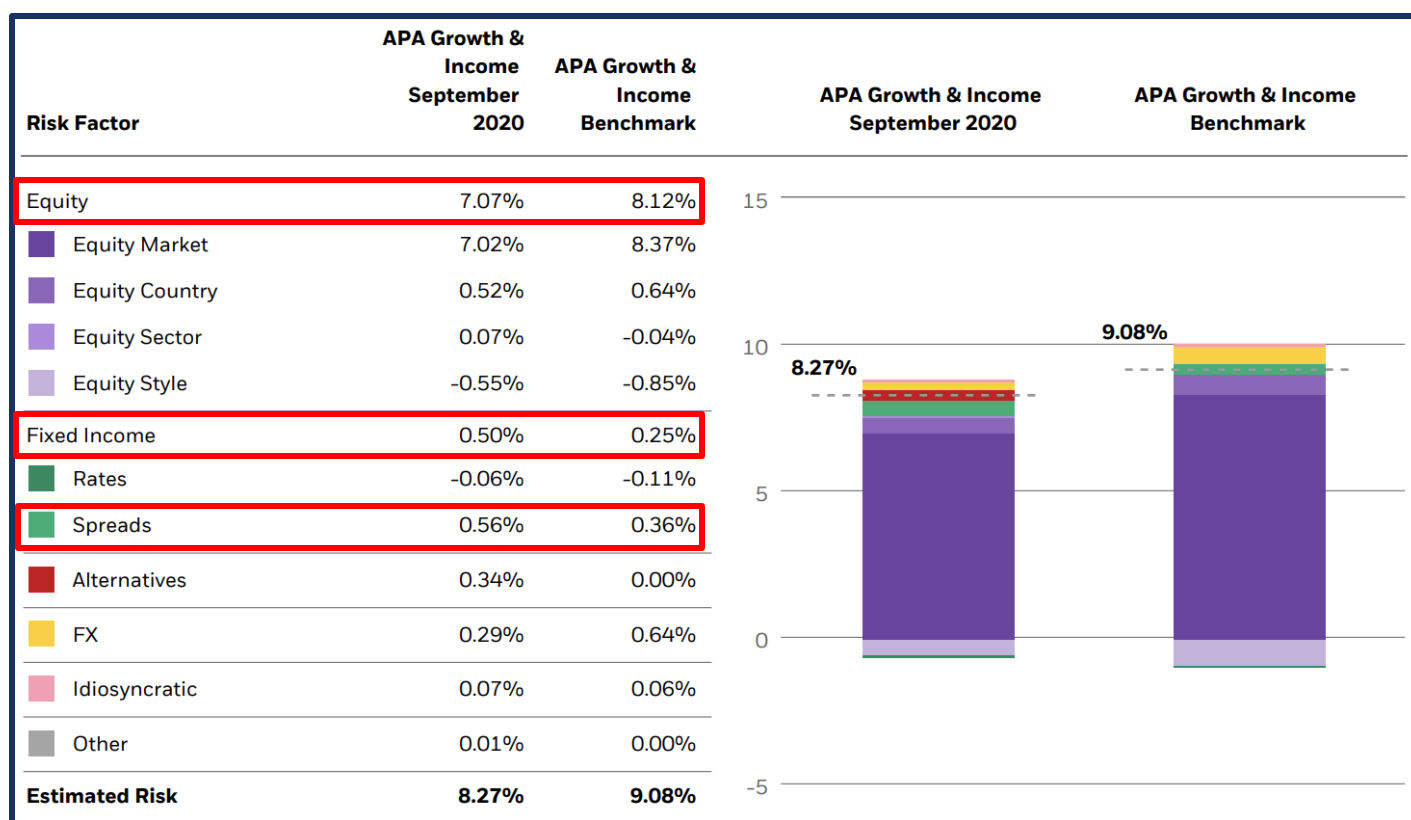


Source: BlackRock. Data as of August 31, 2020.



Per BlackRock's tool, APA's Growth & Income Model is projected to generate less risk than the benchmark from an equity standpoint. On the fixed income side, it is projected to generate more credit spread risk than the benchmark (this is due to the OW to Corporates).

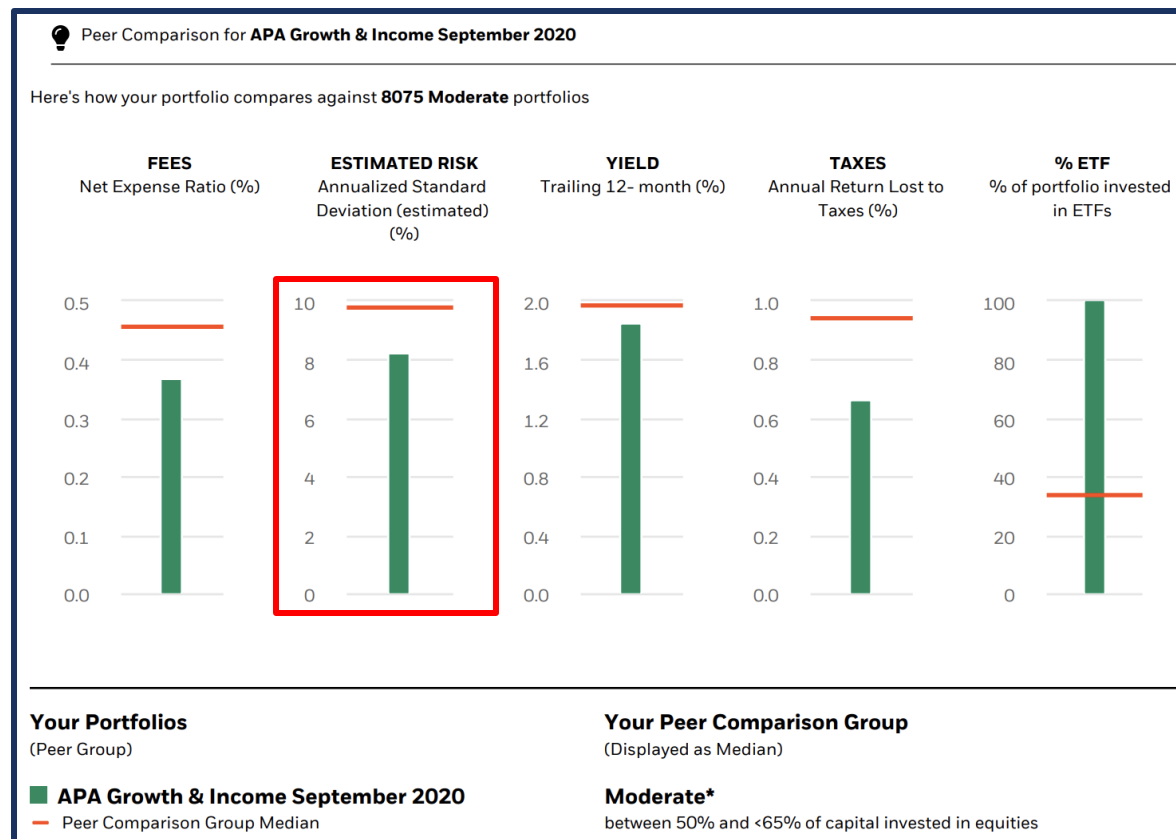
## Risk Factors



Source: BlackRock. Data as of August 31, 2020.

Per BlackRock's tool, APA's Growth & Income Model is projected to have less risk than approximately 8,000 other moderately classified portfolios.

## Peer Comparison



Source: BlackRock. Data as of August 31, 2020.

Per BlackRock's tool, the estimated risk of all of APA's Core Risk Based ETF Portfolios aside from the Risk Managed Dynamic Income Model is less than the estimated risk of each model's benchmark (by 53-156bps). Is our portfolio risk too low?

## Estimated Risk



### RISK

#### Historical Risk

10.14%

11.63%

A measure of how widely the returns for a portfolio might fluctuate over a year, measured using historical performance.

#### Estimated Risk (Powered by Aladdin)

8.16%

9.28%

A measure of how widely the returns for a portfolio might fluctuate over a year, measured using current holdings.

Source: BlackRock. Data as of August 31, 2020.

# How does BlackRock's Aladdin tool measure risk?

A measure of how widely the returns for a portfolio might fluctuate over a year, measured using current holdings.

Risk in Aladdin is calculated based on the current holdings in the portfolio and their exposure to risk factors. This is a more forward-looking view of risk because it is based on current exposures, as compared to the historical volatility of portfolio returns. An estimated risk of 5% means that a portfolio's return is likely to vary between -5% and +5% over the course of a year.

Estimated Risk is a holdings based ex-ante, or forward looking, annualized volatility (one standard deviation) of the portfolio, which provides an estimate of the range of outcomes that the portfolio may experience over a one year horizon. It is based on BlackRock's proprietary risk model in Aladdin. The risk model measures currently observable, fundamental characteristics of the portfolio's holdings ("risk factors") that are demonstrated to explain the volatility of securities prices. The composition of the portfolio's exposure to these risk factors, the volatility levels of the risk factors themselves, and the correlation between them all come together to determine the risk estimate. This risk estimate may differ (sometimes significantly) from historical, realized volatility, depending on the time period and assumptions of the risk model. In order to estimate a portfolio's ex-ante, or forward looking, risk, the model decomposes a fund's holdings into their underlying risk factors. The level of exposure to a factor for a given security corresponds to the location of that security in the distribution across all securities in the universe for the characteristic in question. Historical volatility and correlations across the factors is taken into account in order to estimate the total risk of the overall portfolio.

The model uses 10 years of monthly history and applies a 36 month half-life in order to estimate the volatility and correlations between factors. This half-life places more emphasis on the last 3 years in the analysis.

Neither BlackRock nor the Aladdin portfolio risk model can predict a portfolio's risk of loss due to, among other things, changing market conditions or other unanticipated circumstances. The Aladdin portfolio risk model is based purely on assumptions using available data and any of its predictions are subject to change. For BlackRock and iShares funds, data about the specific underlying holdings are used when applying the Aladdin risk model. For third party funds, BlackRock uses underlying holdings, or in certain cases, determines appropriate proxies for relevant holdings using a combination of Morningstar and other publicly available data sources. Product specific inputs for BlackRock, iShares and third party funds are typically based on the latest disclosed data, which may be lagged.

Source: BlackRock.

# Market Commentary



## Below are topics that APA is doing research on with respect to our Dynamic Portfolios.

Are we doing enough to combat inflation?

Should we increase exposure to Small/Mid-caps given the improving US economy and valuation differences?

Will bonds continue to provide the negative beta to equities?

Should we tilt more towards EM Asia/China which is our highest conviction area within International Markets?

APA must track the underlying index methodology as ETFs rebalance and our tilts evolve. Our Portfolio Construction Dashboard will help monitor these changes.

Should we introduce more factors to the portfolio?

APA spends 75% of our day reading research, looking at data, designing portfolios, and talking with both institutional and retail communities. Within the next 2 years, we believe the following could impact investors' portfolios. Each of the below topics are central to many of the discussions we are having with other RIAs.

Higher inflation

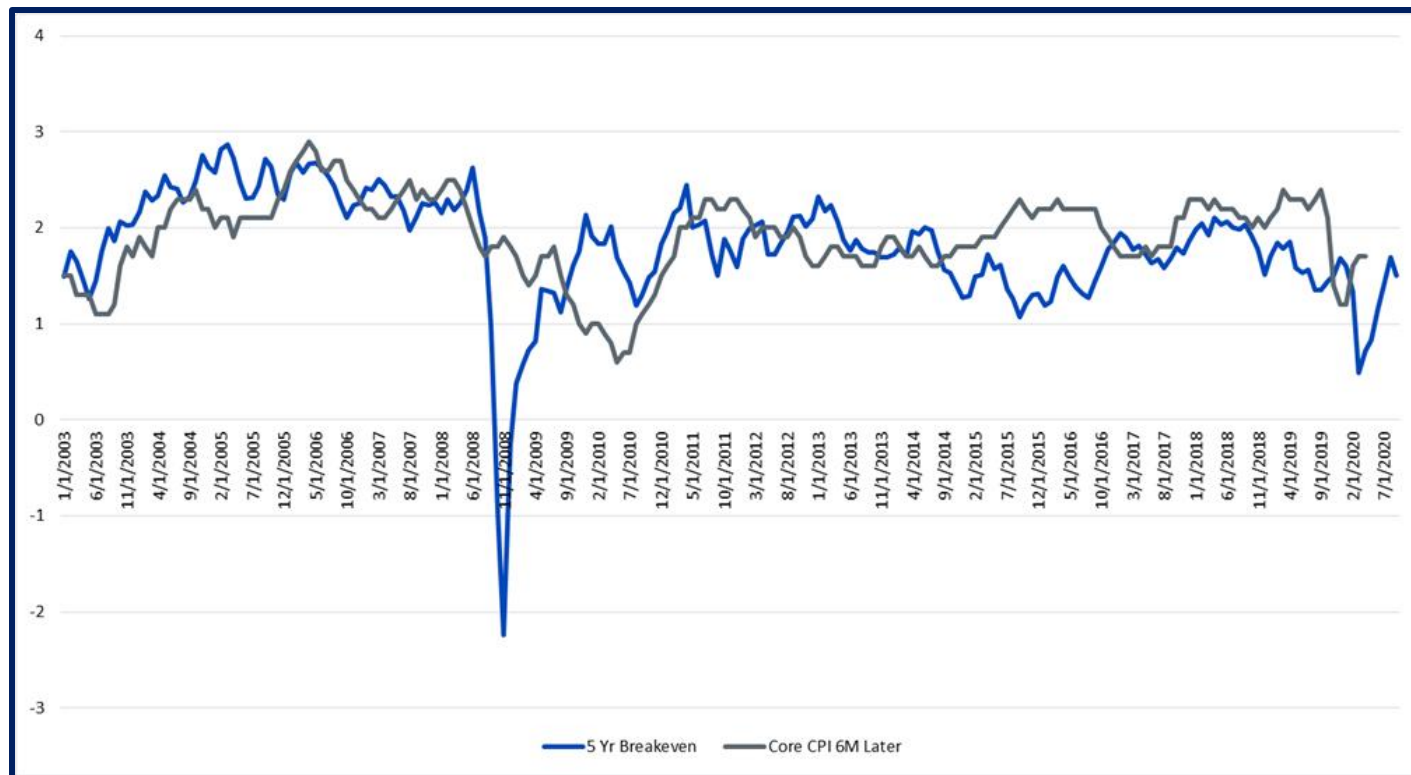
Bonds underperforming stocks on an adjusted inflation basis due to massive fiscal stimulus package and lower boundary of US interest rates. Raise equity exposure?

We don't know if bond yields rise or fall but forward-looking returns for Treasury bonds appear bleak.

There is a lot of research which shows combining more factors in a portfolio can yield better risk adjusted returns. Worth looking at other factors?

One indicator to watch for future inflation are breakevens. Historically, breakevens tend to lead CPI with a 6-month lag.

### 5-Year Breakeven Inflation vs. Core CPI 6M Later

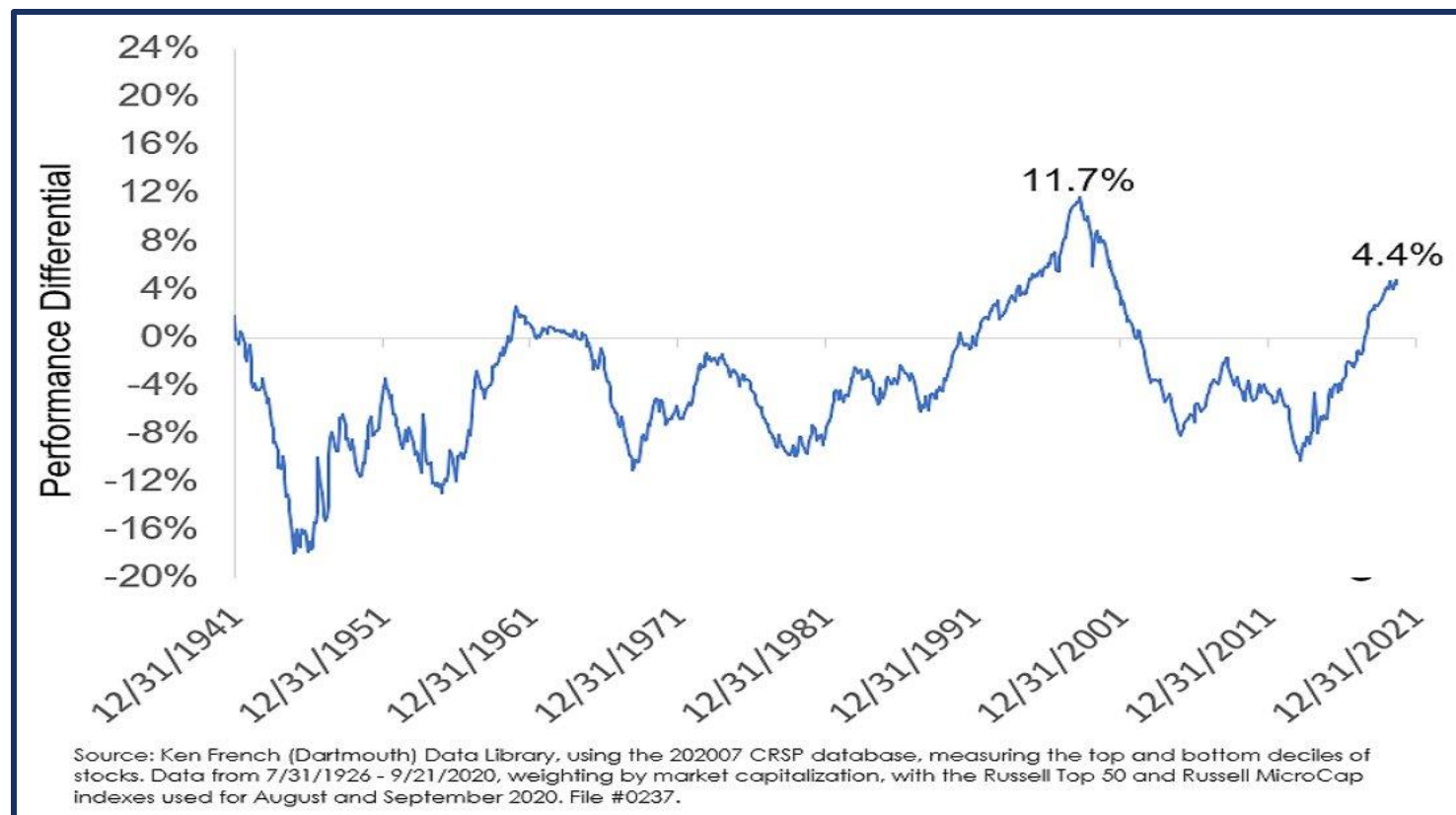


Source: WisdomTree. The breakeven inflation rate is a market-based measure of expected inflation. It is the difference between the yield of a nominal bond and an inflation-linked bond of the same maturity. 10-year breakeven inflation rate = (10-year nominal Treasury yield) - (10-year TIPS yield).



# The spread between the returns of the largest and smallest stocks is the second highest since 1941.

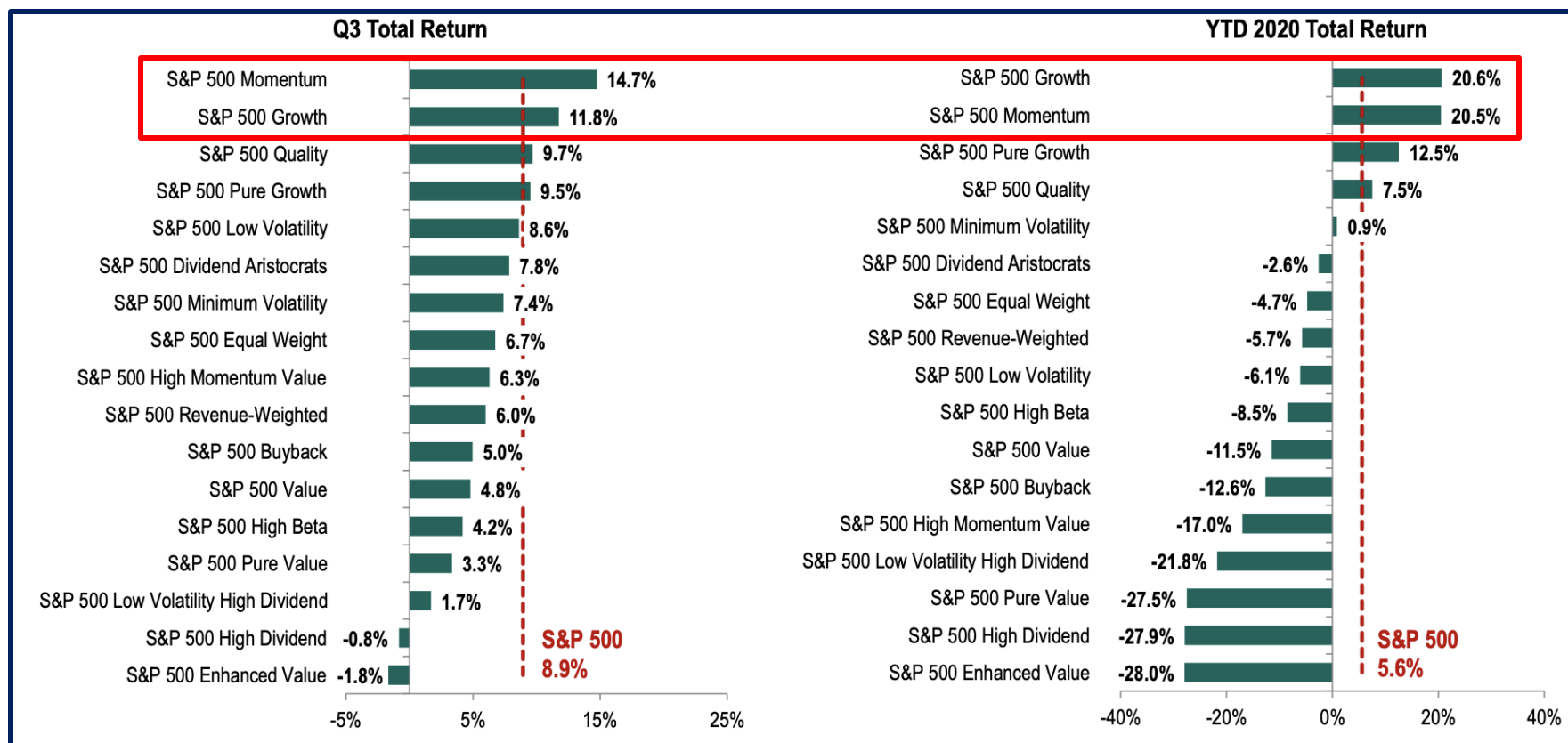
## 15 Year Stock Market Return Differential, Largest Stocks Minus Smallest Stocks



Source: Ken French (Dartmouth) Data Library, @JeffWeniger, Twitter.

# Momentum and Growth have been strong outperformers in 2020.

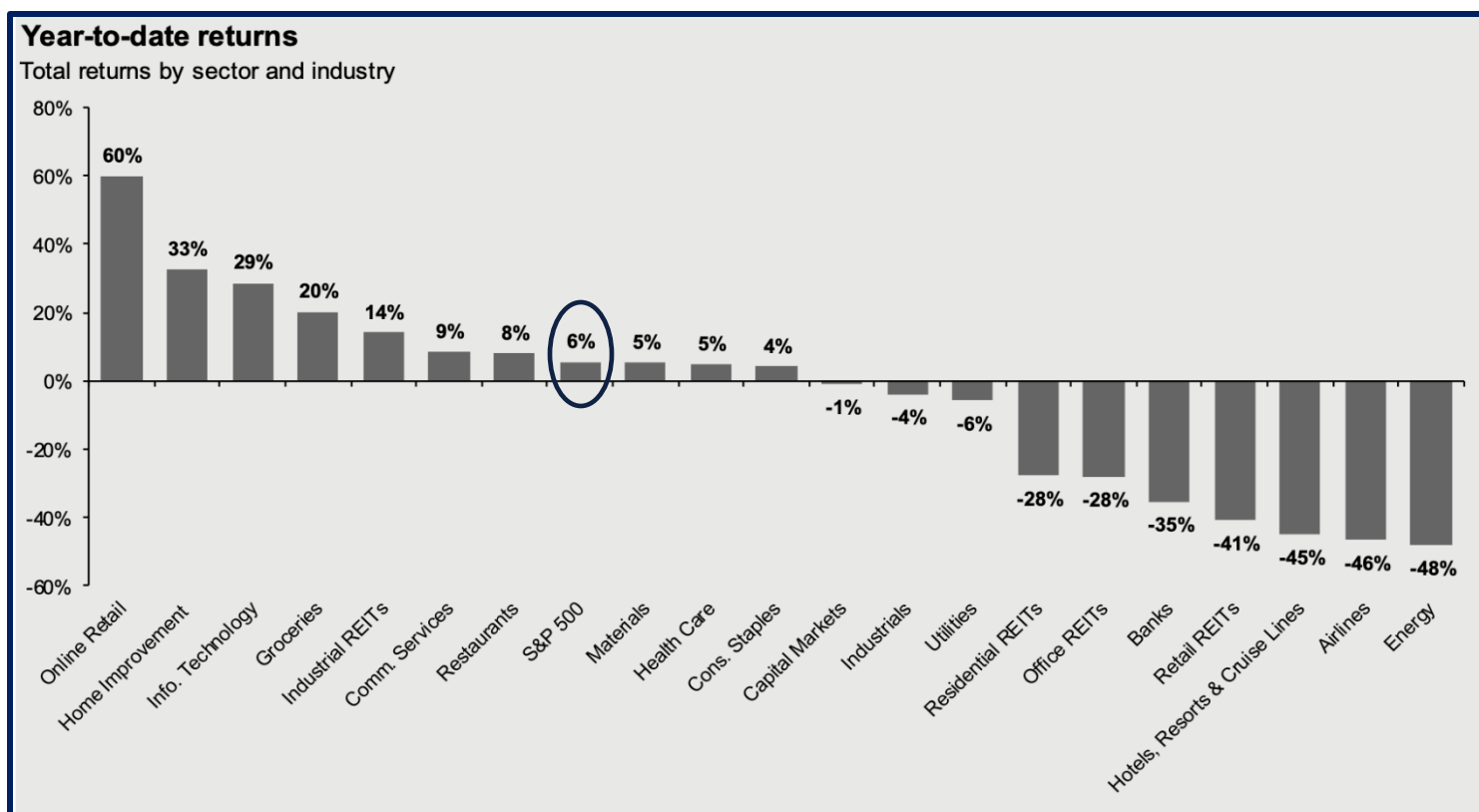
## 3<sup>rd</sup> Quarter and YTD Factor Performance Summary



Source: S&P Dow Jones Indices LLC and/or its affiliates. Data as of September 30, 2020.

# Financials, energy, and real estate make up 25% of IVE.

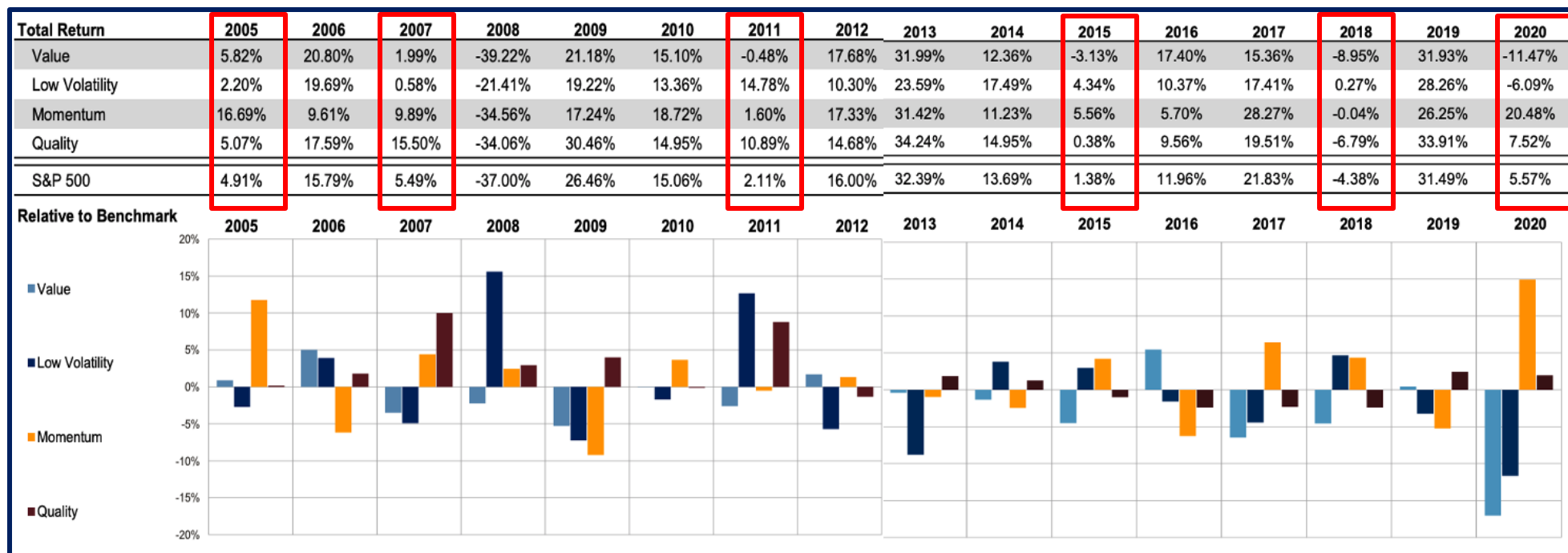
## S&P Performance by Sector



Source: FactSet, Standard & Poor's, J.P. Morgan Asset Management. *Guide to the Markets* – U.S. Data are as of September 30, 2020.

The spread amongst factors can be quite large in any given year. This is a key reason why some models diversify across factors.

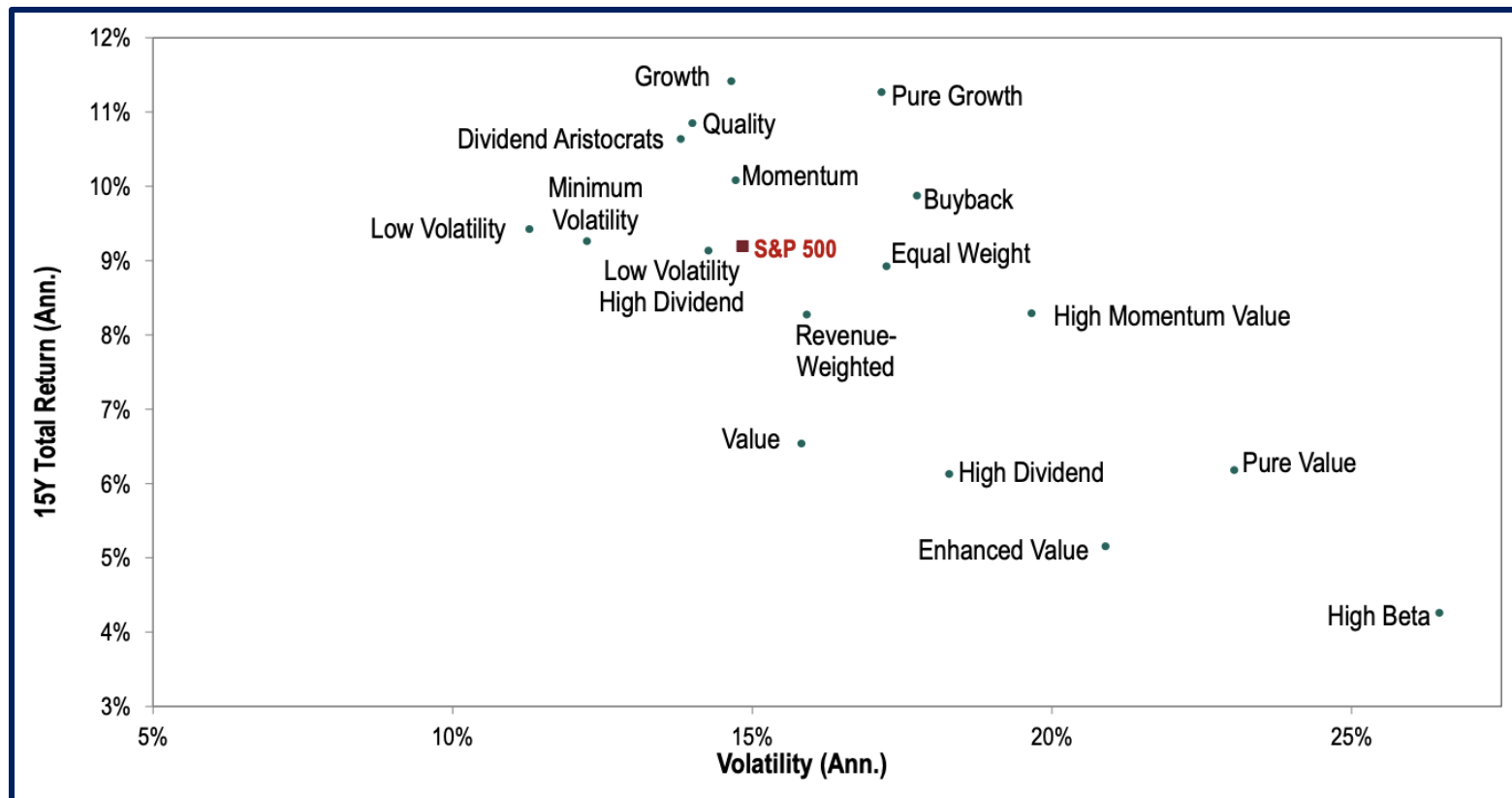
### Annual Factor Performance by Calendar Year, 2005-Present



Source: S&P Dow Jones Indices LLC and/or its affiliates. Data as of September 30, 2020.

The Sharpe Ratio of factors can be quite different. This is another reason to diversify across factors.

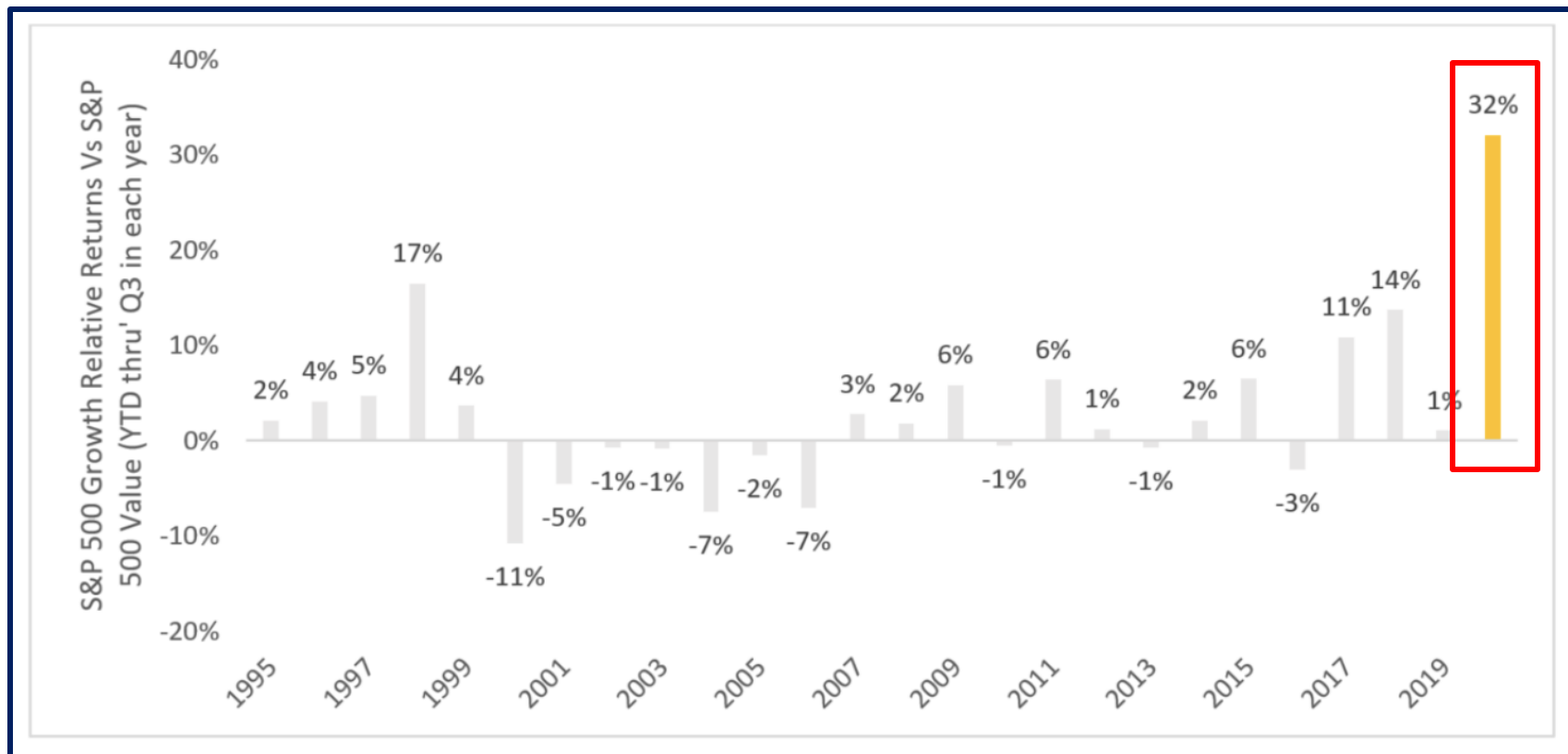
### 15 Year Factor Return/Risk - Absolute



Source: S&P Dow Jones Indices LLC and/or its affiliates. Data as of September 30, 2020.

# Growth's outperformance versus Value has been quite extreme. Should we give up on Value? No!

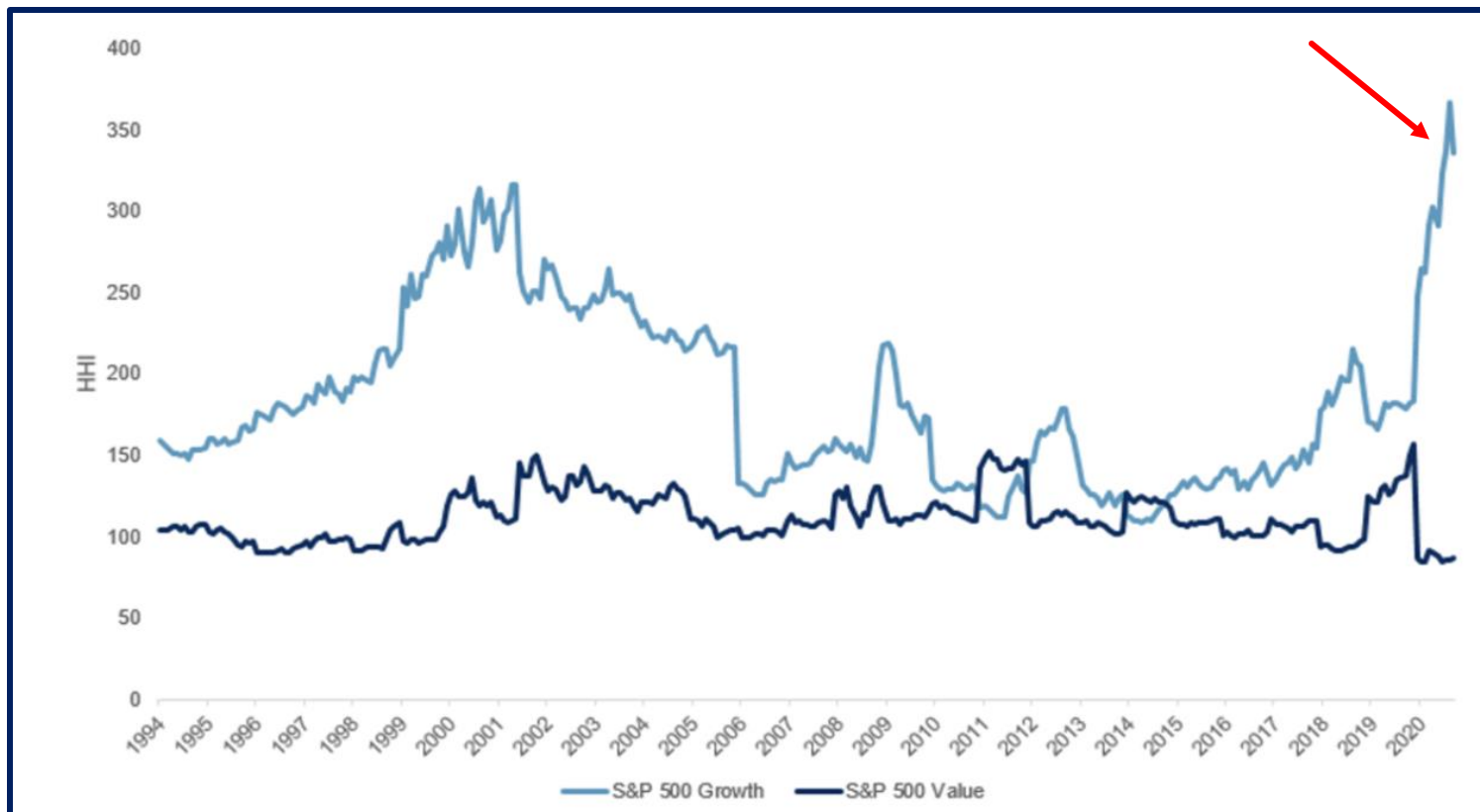
S&P Growth has Outperformed Value by 32% so far in 2020



Source: S&P Dow Jones Indices LLC. Chart based on monthly total returns between Dec. 31, 1994 and Sep. 30, 2020.  
<https://www.indexologyblog.com/2020/10/12/continued-dominance-of-growth-style-investing>

The concentration in S&P 500 Growth Index is the greatest it's been in the past few decades. We think this bodes well for Value stocks as its pretty rare for market leaders to stay at the top of the index.

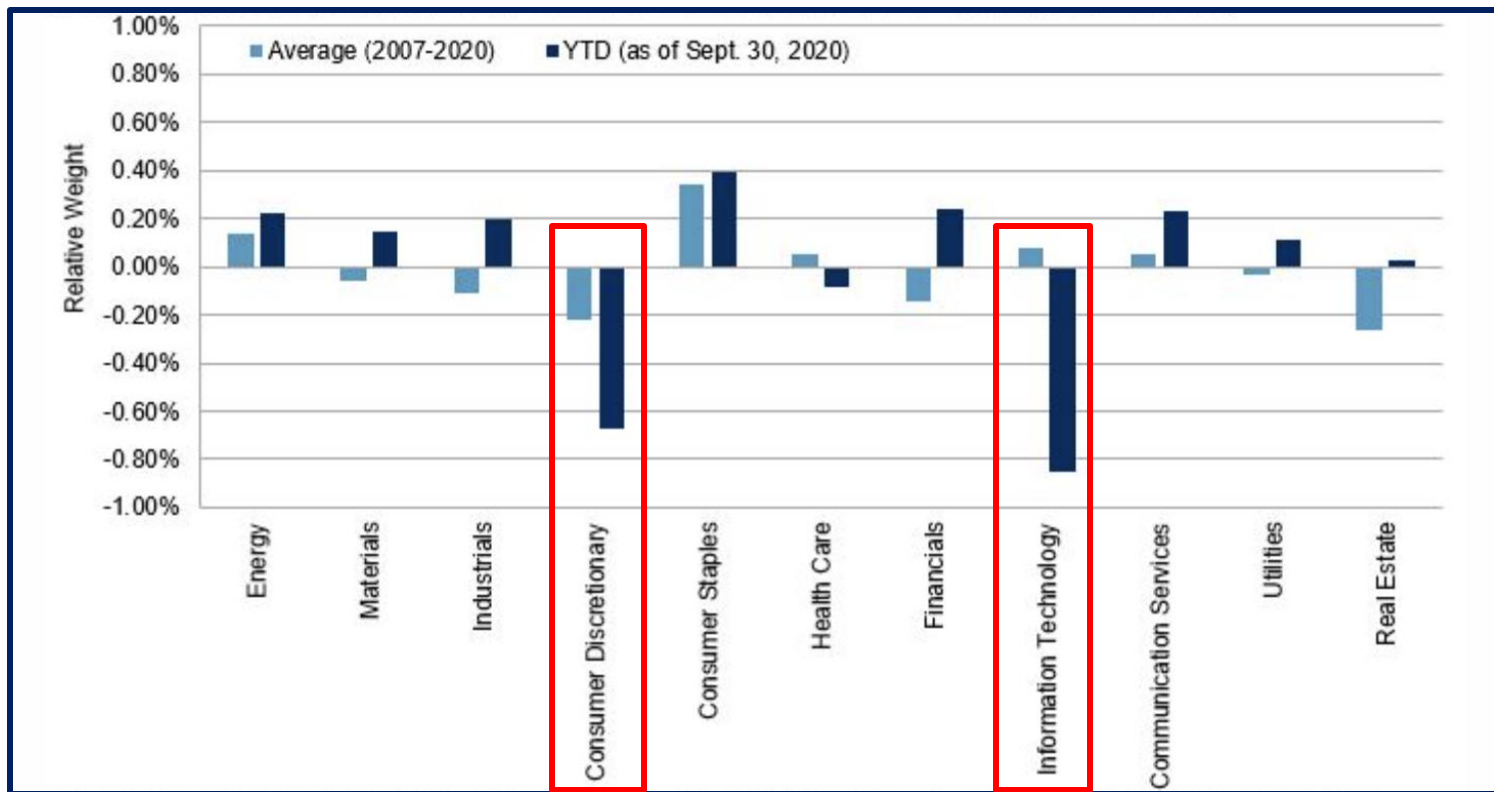
### Concentration Increased in the S&P 500 Growth Index



Source: S&P Dow Jones Indices LLC. Chart based on monthly weights between Jan. 31, 1994 and Sep. 30, 2020.

Technology and Consumer Discretionary have become a large part of the Total Market Index. If history is any guidance, this is unlikely to stay the same.

### Relative Weight of S&P 500 versus the LargeCap Portion of the S&P TMI

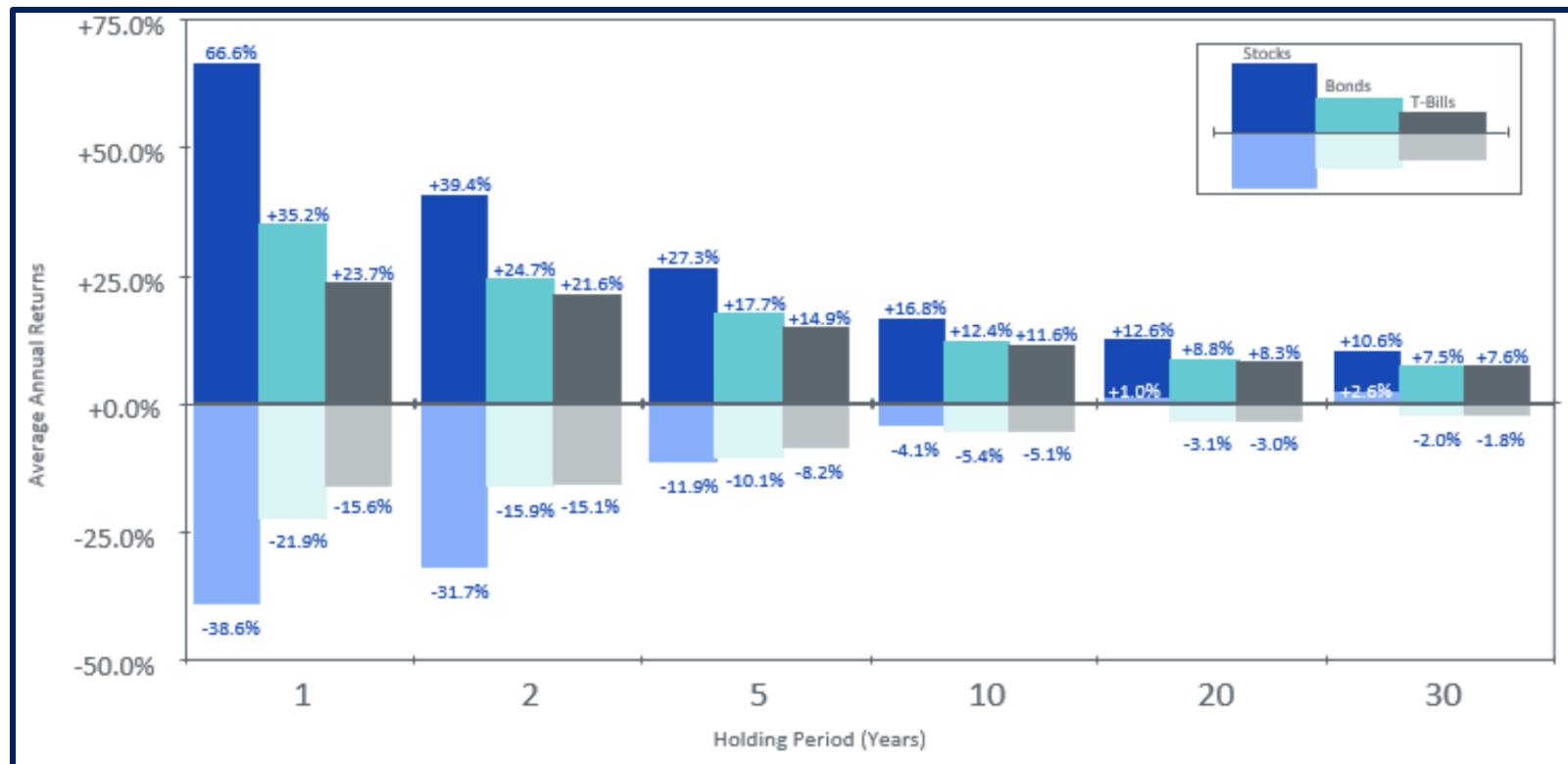


Source: S&P Dow Jones Indices LLC. Data as of Sept. 30, 2020.



# We all know the 'Stocks for the Long Run' theory. Is it the same for Bonds? Not quite.

## Maximum and Minimum Returns 1802 - 2019



Source: Siegal, Jeremy, Stocks for the Long Run (2014), With Updates to 2019. Copyright Jeremy J. Siegal. T-Bill history extended by analysis of interest rates, default risk, and term structures of comparable bonds with available information.

Is Value's recent  
underperformance unusual?  
What's the benefit of mixing  
factors in a portfolio?



# Should we give up on Value? No! Factor tilts can take 5-10 years to play out.

Market Beta, Size, Value, Momentum, Profitability, and Quality (1927-2015)

|                                    | Market Beta | Size | Value | Momentum | Profitability | Quality |
|------------------------------------|-------------|------|-------|----------|---------------|---------|
| Annual Premium (%)                 | 8.3         | 3.3  | 4.8   | 9.6      | 3.1           | 3.8     |
| Sharpe Ratio                       | 0.40        | 0.24 | 0.34  | 0.61     | 0.33          | 0.38    |
| 1-Year Odds of Outperformance (%)  | 66          | 59   | 63    | 73       | 63            | 65      |
| 3-Year Odds of Outperformance (%)  | 76          | 66   | 72    | 86       | 72            | 75      |
| 5-Year Odds of Outperformance (%)  | 82          | 70   | 78    | 91       | 77            | 80      |
| 10-Year Odds of Outperformance (%) | 90          | 77   | 86    | 97       | 85            | 89      |
| 20-Year Odds of Outperformance (%) | 96          | 86   | 94    | 100      | 93            | 96      |

Source: Berkin, Andrew L. and Swedore, Larry E. *Your Complete Guide to Factor-Based Investing*.

Value & Quality are negatively correlated to the Beta factor which is the key reason to include them in a portfolio. Momentum is one other key factor which is grounded in academia and provides negative correlation to Beta, Size, and Value.

### Historical Correlations (1964-2015)

| Factor        | Market Beta | Size  | Value | Momentum | Profitability | Quality |
|---------------|-------------|-------|-------|----------|---------------|---------|
| Market Beta   | 1.00        | 0.29  | -0.27 | -0.17    | -0.27         | -0.52   |
| Size          | 0.29        | 1.00  | 0.01  | -0.12    | -0.22         | -0.53   |
| Value         | -0.27       | 0.01  | 1.00  | -0.20    | 0.09          | 0.04    |
| Momentum      | -0.17       | -0.12 | -0.20 | 1.00     | 0.08          | 0.30    |
| Profitability | -0.27       | -0.22 | 0.09  | 0.08     | 1.00          | 0.74    |
| Quality       | -0.52       | -0.53 | 0.04  | 0.30     | 0.74          | 1.00    |

Source: Berkin, Andrew L. and Swedore, Larry E. *Your Complete Guide to Factor-Based Investing*.

Notice that the portfolios which equal weight multiple factors have produced 2x and 3x the Sharpe Ratio of a single Beta portfolio.

### Return and Risk (1927-2015)

| Portfolio 1 (P1) 25% Market Beta<br>25% Size<br>25% Value<br>25% Momentum                      |               | Mean Return (%) | Standard Deviation (%) | Sharpe Ratio |
|------------------------------------------------------------------------------------------------|---------------|-----------------|------------------------|--------------|
|                                                                                                | Market Beta   | 8.3             | 20.6                   | 0.40         |
| Portfolio 2 (P2) 20% Market Beta<br>20% Size<br>20% Value<br>20% Momentum<br>20% Profitability | Size          | 3.3             | 13.9                   | 0.24         |
|                                                                                                | Value         | 4.8             | 14.1                   | 0.34         |
|                                                                                                | Momentum      | 9.6             | 15.7                   | 0.61         |
|                                                                                                | Profitability | 3.1             | 9.3                    | 0.33         |
|                                                                                                | Quality       | 3.8             | 10.0                   | 0.38         |
| Portfolio 3 (P3) 20% Market Beta<br>20% Size<br>20% Value<br>20% Momentum<br>20% Quality       | P1            | 6.5             | 8.8                    | 0.74         |
|                                                                                                | P2            | 5.3             | 5.5                    | 0.96         |
|                                                                                                | P3            | 5.6             | 5.6                    | 1.12         |

Source: Berkin, Andrew L. and Swedore, Larry E. *Your Complete Guide to Factor-Based Investing*.

The longer the timeframe a portfolio is diversified across factors, the greater the probability it can outperform.

### Odds of Underperformance (%) (1927-2015)

| Portfolio 1 (P1) 25% Market Beta<br>25% Size<br>25% Value<br>25% Momentum                      |               | 1-Year | 3-Year | 5-Year | 10-Year | 20-Year |
|------------------------------------------------------------------------------------------------|---------------|--------|--------|--------|---------|---------|
|                                                                                                | Market Beta   | 34     | 24     | 18     | 10      | 4       |
| Portfolio 2 (P2) 20% Market Beta<br>20% Size<br>20% Value<br>20% Momentum<br>20% Profitability | Size          | 41     | 24     | 30     | 23      | 14      |
|                                                                                                | Value         | 37     | 28     | 22     | 14      | 6       |
|                                                                                                | Momentum      | 27     | 14     | 9      | 3       | 0       |
|                                                                                                | Profitability | 37     | 28     | 23     | 15      | 7       |
|                                                                                                | Quality       | 35     | 25     | 19     | 11      | 4       |
| Portfolio 3 (P3) 20% Market Beta<br>20% Size<br>20% Value<br>20% Momentum<br>20% Quality       | P1            | 23     | 10     | 5      | 1       | 0       |
|                                                                                                | P2            | 17     | 5      | 2      | 0       | 0       |
|                                                                                                | P3            | 13     | 5      | 1      | 0       | 0       |

Source: Berkin, Andrew L. and Swedore, Larry E. *Your Complete Guide to Factor-Based Investing*.

# Warranties & Disclaimers

- **Disclaimers | Not FDIC/NCUA Insured | Not a Deposit | May Lose Value | No Bank Guarantee | Not Insured | Past Performance is Not Indicative of Future Returns**
- There are no warranties implied. Astoria Portfolio Advisors LLC is a registered investment adviser located in New York. Astoria Portfolio Advisors LLC may only transact business in those states in which it is registered or qualifies for an exemption or exclusion from registration requirements.
- Astoria Portfolio Advisors LLC's web site is limited to the dissemination of general information pertaining to its advisory services, together with access to additional investment-related information, publications, and links. Accordingly, the publication of Astoria Portfolio Advisors LLC's web site on the Internet should not be construed by any consumer and/or prospective client as Astoria Portfolio Advisors LLC's solicitation to effect, or attempt to effect transactions in securities, or the rendering of personalized investment advice for compensation, over the Internet. Any subsequent, direct communication by Astoria Portfolio Advisors LLC with a prospective client shall be conducted by a representative that is either registered or qualifies for an exemption or exclusion from registration in the state where the prospective client resides.
- For information pertaining to the registration status of Astoria Portfolio Advisors LLC, please contact the state securities regulators for those states in which Astoria Portfolio Advisors LLC maintains a registration filing. A copy of Astoria Portfolio Advisors LLC's current written disclosure statement discussing Astoria Portfolio Advisors LLC's business operations, services, and fees is available at the SEC's investment adviser public information website – [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) or from Astoria Portfolio Advisors LLC upon written request. Astoria Portfolio Advisors LLC does not make any representations or warranties as to the accuracy, timeliness, suitability, completeness, or relevance of any information prepared by any unaffiliated third party, whether linked to Astoria Portfolio Advisors LLC's web site or incorporated herein and takes no responsibility therefor. All such information is provided solely for convenience purposes only and all users thereof should be guided accordingly.
- Astoria's website and the information presented in this report is for educational purposes only and does not intend to make an offer or solicitation for the sale or purchase of any specific securities, investments, or investment strategies. Investments involve risk and unless otherwise stated, are not guaranteed. Be sure to first consult with a qualified financial adviser and/or tax professional before implementing any strategy. Our website and the information on our site are not intended to provide investment, tax, or legal advice.
- Past performance is not indicative of future performance. Indices are typically not available for direct investment, are unmanaged, and do not incur fees or expenses.
- This information contained herein has been prepared by Astoria Portfolio Advisors LLC on the basis of publicly available information, internally developed data and other third-party sources believed to be reliable. Astoria Portfolio Advisors LLC has not sought to independently verify information obtained from public and third-party sources and makes no representations or warranties as to accuracy, completeness or reliability of such information.

# Warranties & Disclaimers

- All opinions and views constitute judgments as of the date of writing without regard to the date on which the reader may receive or access the information and are subject to change at any time without notice and with no obligation to update.
- As of the time this writing, Astoria held positions on behalf of client accounts or via our model delivery services in the ETFs listed on slide 11. Note that this is not an exhaustive list of holdings across Astoria's dynamic or strategic ETF portfolios. Any ETF holdings shown are for illustrative purposes only and are subject to change at any time. This material is for informational and illustrative purposes only and is intended solely for the information of those to whom it is distributed by Astoria Portfolio Advisors LLC. No part of this material may be reproduced or retransmitted in any manner without the prior written permission of Astoria Portfolio Advisors LLC.
- Investing entails risks, including possible loss of some or all of the investor's principal. The investment views and market opinions/analyses expressed herein may not reflect those of Astoria Portfolio Advisors LLC as a whole and different views may be expressed based on different investment styles, objectives, views or philosophies. To the extent that these materials contain statements about the future, such statements are forward looking and subject to a number of risks and uncertainties.
- Any third party websites provided on [www.astoriaadvisors.com](http://www.astoriaadvisors.com) or in this report are strictly for informational purposes and for convenience. These third party websites are publicly available and do not belong to Astoria Portfolio Advisors LLC. We do not administer the content or control it. We can not be held liable for the accuracy, time sensitive nature, or viability of any information shown on these sites. The material in these links are not intended to be relied upon as a forecast or investment advice by Astoria Portfolio Advisors LLC, and does not constitute a recommendation, offer, or solicitation for any security or any investment strategy. The appearance of such third-party material on our website does not imply our endorsement of the third party website. We are not responsible for your use of the linked site or its content. Once you leave Astoria Portfolio Advisors LLC's website, you will be subject to the terms of use and privacy policies of the third-party website.
- Astoria Portfolio Advisors is a registered investment adviser. Information presented herein is for educational purposes only and does not intend to make an offer or solicitation for the sale or purchase of any specific securities, investments, or investment strategies. Investments involve risk and unless otherwise stated, are not guaranteed. Readers of the information contained on this Performance Summary, should be aware that any action taken by the viewer/reader based on this information is taken at their own risk. This information does not address individual situations and should not be construed or viewed as any type of individual or group recommendation. The model delivery performance shown represents only the results of Astoria Portfolio Advisors model portfolios for the relevant time period and do not represent the results of actual trading of investor assets unless otherwise indicated. Model portfolio performance is the result of the application of the Astoria Portfolio Advisors proprietary investment process. Model performance has inherent limitations. The results are theoretical and do not reflect any investor's actual experience with owning, trading or managing an actual investment account. Thus, the performance shown does not reflect the impact that material economic and market factors had or might have had on decision making if actual investor money had been managed.